

**TERM OF REFERENCES**  
**INDIVIDUAL CONSULTANT**  
**PROCUREMENT SPECIALIST**  
**FOR PROJECT IMPLEMENTATION UNIT - COMPONENT 3 LAUTRA**

**A. BACKGROUND**

The Oceans for Prosperity Project (*Lautan Sejahtera*, LAUTRA) will support the implementation of key policy recommendations from the Oceans for Prosperity by (i) investing in Marine Protected Areas (MPAs)<sup>1</sup> management effectiveness (ii) enhancing fisheries monitoring and strengthening fisheries management institutions for more effective management of priority fisheries; (iii) promoting diversified livelihoods and business growth in coastal communities through investments in infrastructure, business skills-building, and access to finance programs; and (iv) developing the systems to provide a sustainable flow of financing for MPA management and the development of coastal community livelihoods.

MPAs conserve marine and coastal ecosystem services and are a key nature-based solution to promote climate adaptation and mitigation. Effectively managed MPAs have the potential to deliver ecological and socioeconomic benefits<sup>2</sup> that far exceed their capital and operational investment. According to United Nations Environment Programme (UNEP) and Ministry of Maritime Affairs and Fisheries (MMAF) data, between 0.08<sup>3</sup> and 15 percent<sup>4</sup> MPAs are managed effectively in Indonesia. Responding to international commitments to protect marine and coastal habitats (for example, Aichi Biodiversity Targets and the Sustainable Development Goals), the Government of Indonesia (GoI), supported by the World Bank-financed Coral Reef Rehabilitation and Management Program (COREMAP, P127813), has established 201 MPAs encompassing 24.1 million hectares (ha)<sup>5</sup> and containing around 40 percent of Indonesia's coral reef and seagrass meadow areas and 25 percent of mangrove forests.<sup>6</sup> The GoI further aims to expand the MPA network to 32.5 million ha of *effectively managed* MPAs by 2030.<sup>7</sup> Technical Guidelines and Partnerships for evaluating conservation area effectiveness (*Evaluasi Efektivitas Pengelolaan Kawasan Konservasi*, EVIKA)<sup>8</sup> were recently established to support meeting this goal and to ensure MPAs are delivering targeted biophysical and socioeconomic benefits. An EVIKA Gold rating denotes a "sustainably managed" MPA, Silver an "optimally managed" MPA, and Bronze a "minimally managed" MPA.

To increase the contribution of MPAs to the sustainability of fisheries, MPAs need to be better integrated into wider fisheries management planning. Indonesia's oceans are divided into 11 Fishery Management Areas (*Wilayah Pengelolaan*

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<sup>1</sup> Indonesia's regulatory framework adopts the IUCN definition of an MPA as "a clearly defined geographical marine space, recognised, dedicated, and managed, through legal or other effective means, to achieve the long-term conservation of nature with associated ecosystem services and cultural values."

<sup>2</sup> Campbell et al. (2020). "Fishing Restrictions and Remoteness Deliver Conservation Outcomes for Indonesia's Coral Reef Fisheries."

<sup>3</sup> UNEP-WCMC and IUCN. (2021). "Protected Planet: The World Database on Protected Areas." Accessed March 2021.

<sup>4</sup> MMAF. (2018). "Our MPAs: Sharing Plans, Investments, and Responsibilities."

<sup>5</sup> MMAF. (2021). MPA management Status in 2020.

<sup>6</sup> Amkieltiela et al. (2022). "The rapid expansion of Indonesia's marine protected area requires improvement in management effectiveness."

<sup>7</sup> Republic of Indonesia (2020). The National Medium-Term Development Plan 2020–2024; Indonesia National MPA Vision 2030.

<sup>8</sup> DG Marine Spatial Management decree 28/KEP-DJPRL/2020 on Technical Guidelines for Evaluating Conservation Area Effectiveness; Ministerial Regulation 21/PERMEN-KP/2015 on Partnerships for Marine Conservation Area Management.

*Perikanan*, WPP), with 38 percent of fish stocks currently overfished.<sup>9</sup> Recent stock assessments<sup>10</sup> indicate that coral reef fisheries are overexploited in eight of the 11 WPPs and represent one of Indonesia's most overexploited fish stocks. The Gol recently took steps to strengthen fishery management frameworks, and key institutions need to be operationalized, including a central Fishery Management Council (*Lembaga Pengelolaan Perikanan*, LPP) and WPP-level Fishery Management Units (*Unit Pengelolaan Perikanan*, UPP) that incorporate stakeholder coordination structures.

Indonesia's MPAs are also expected to deliver socioeconomic benefits, especially enhanced access to economic opportunities<sup>11</sup> for local communities by encouraging investments in small community institutions and coastal enterprises, in the sustainable tourism, fisheries, and aquaculture sectors. The MPA zoning system includes areas dedicated to the development of these three sectors. A stronger MPA management framework will also help prioritize and target local investments in sustainable small-scale infrastructure and MSMEs. There is also a need to increase finance for and investment in MSMEs in villages in and around MPAs, especially for women-led MSMEs. The success of coastal enterprises is limited due to remoteness, poor market linkages and value-chain integration, as well as gaps in basic infrastructure and services. Several financial institutions offer financial services to marine sectors, but access to these sources of capital and credit is limited for many coastal enterprises in the informal sector, due to information asymmetry and limited capacity of coastal enterprises. Barriers for women are further exacerbated by traditional gender norms, which drive disparities in asset ownership, decision-making, and access to finance and technical support, leading to low levels of female business ownership and higher exposure of women to economic shocks.

Sustaining MPAs and resilient communities will require enhanced access to blue finance,<sup>12</sup> particularly targeted to: (i) MPA operational and capital investments, (ii) infrastructure to support coastal livelihoods and value chains, and (iii) access to financial services for coastal MSMEs. Mobilizing blue finance is critical since the national budget (State Revenue and Expenditure Budget, APBN)<sup>13</sup> amounts to only 20 percent of the funding required to meet the Gol's marine and fisheries sector targets, including MPAs. Indonesia is also the largest impact investing market in Southeast Asia in terms of both capital deployed and number of transactions, facilitating potential access to a blue finance market. Yet, two sets of key challenges hinder the development of robust blue finance instruments. First is the uncoordinated enabling environment, including poor coordination among government institutions, development partners, and the private sector, the lack of consistent policies (particularly for the rapidly developing blue carbon market and payments for ecosystem services), suboptimal government expenditure in the fisheries and marine sector, and the lack of an agreed monitoring and reporting framework for blue finance. The second relates to undefined financing requirements and strategies encompassing the operating and capital requirements for MPAs and investments in coastal infrastructure as well as intermediary financing for MSMEs.

LAUTRA aims to strengthen government management capacity, data, and

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<sup>9</sup> Ministerial Regulation 19/KEPMEN-KP/2022 on Estimation of Potential, Total Allowable Catch, and Utilization of Fish Resources in the Fishery Management Areas of the Republic of Indonesia.

<sup>10</sup> Ministerial Decree 19/KEPMEN-KP/2022 on Estimation of Potential, Total Allowable Catch, and Utilization of Fish Resources in the Fishery Management Areas of the Republic of Indonesia

<sup>11</sup> "Access to economic opportunities" is defined in this project as access by individuals and MSMEs to improved infrastructure and facilities, and/or receipt of business development assistance, and/or receipt of financial instruments; for activities associated with sustainable coastal enterprise.

<sup>12</sup> Blue finance refers to the capital required to preserve and restore oceans and to promote their sustainable use.

<sup>13</sup> National Medium-Term Development Plan 2020–2024.

information systems, and to encourage enabling policies to leverage blue finance for enhanced coastal and marine management and livelihoods. LAUTRA builds on successful past operations such as COREMAP<sup>14</sup> to address the complexities and sequencing of interventions inherent in reforming the blue economy within the world's largest archipelagic nation and second largest national fishery. LAUTRA advances Indonesia's national and international commitments to develop the blue economy. The project will also contribute to the implementation of the Enhanced Nationally Determined Contributions actions, such as protection of MPAs and improving the livelihoods of communities living in coastal areas.

LAUTRA strengthens coastal resilience by improving management of marine protected areas and coral reef fisheries; improving the economic opportunities of local communities and MSME's in sustainable fisheries, tourism, and aquaculture; and building government capacity to mobilize associated sustainable blue financing. The investments in Components 1 and 2 will inform the development of the sustainable blue finance strategies in Component 3, along with enabling environment investments.

As an effort to provide sustainable financing for MPA and livelihoods, Component 3 of LAUTRA addresses strengthening the enabling environment and policy framework for Blue Finance and the development of long-term investment strategies for priority Blue Economy Sectors; this component, led by the National Development Planning Agency (Bappenas), through the Indonesia Climate Change Trust Fund (ICCTF) under the Deputy for Marine Affairs and Natural Resources (ICCTF-Bappenas), in collaboration with MMAF, will improve the government's policy framework and capacity to mobilize long-term blue financing for: (a) Marine Protected Areas operating and capital investments; (b) developing coastal infrastructure with biodiversity-positive or neutral development impacts; and (c) enhancing MSME access to finance in the sustainable tourism, fisheries, and aquaculture sectors. It builds upon, sustains, and extends the outcomes of Components 1 and 2 of the LAUTRA Project beyond the project life. This Terms of Reference is part of Component 3 of the project.

In the context of project implementation, it is necessary to recruit one Procurement Specialist to lead the implementation of the project's procurement plan and ensure compliance with the Bank Regulations.

## **B. OBJECTIVES & SCOPE OF WORKS**

The objective of the Procurement Specialist assignment is to support the implementation of Component 3 of LAUTRA lead the implementation of the project's procurement plan, and ensure compliance with the Bank Regulation. The Procurement specialist would be selected in accordance with the Bank's Regulations.

### **Scope of Work**

The Scope of work of procurement specialist are outlined below:

1. Support and work closely with the Procurement Committees and other related working units for all procurement aspects of the project's operations.
2. Assist the PIU in managing the whole procurement process for goods and non-consulting services according to project Procurement Plan and the applicable World Bank's Procurement Regulations, that includes: (i) assist the PIUs in

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<sup>14</sup> See paragraph 47 on COREMAP lessons learned.

- preparing the technical specifications of goods/non-consulting services; (iii) assist in identifying the sources of supply, evaluate the eligibility and qualifications to prepare the list of suppliers/contractors for contracts procured using Request for Quotation (RFQ) in consultation with the PIUs; (iv) assist in preparing bidding documents/request for quotations, bids/quotations evaluation reports, contract conditions in accordance with the standard documents applied for the respective projects;
3. Assist the PIU in managing the process of the selection and employment of project consultants according to the project Procurement Plan and the applicable World Bank Regulations, which include:
    - a. assist in preparing/commenting on Terms of Reference (TORs), Requests for Expression of Interest (REOI), RFP, and drafting contracts, etc.;
    - b. assist in reviewing evaluation reports and contract negotiation with selected consultants;
    - c. assist in monitoring and supervising the contract implementation.
  4. Assist the Procurement Committee (POKJA) in the evaluation of bids/proposals and the preparation of reports (if required), more specifically:
    - a. Ensure the technical, commercial, and financial aspects of the bids/proposals are evaluated in accordance with the requirements of the issued procurement documents.
    - b. Review and issue comments, as necessary, on contract packages procured, including those not subject to the World Bank's prior review.
    - c. Assist in reviewing and preparing the World Bank's standard evaluation reports for all contracts subject to prior review prepared by the PIUs before their sending to the World Bank for "no objection." Ensure the consistency of the standard evaluation report to all contracts.
  5. Ensure that all documents are prepared according to the World Bank's procurement Regulations, those applicable covenants in the Legal Document, and the latest procurement documents and forms recommended by the Bank;
  6. Assist the PIU with the development, updating, and monitoring of the project Procurement Plan (PP), including preparing the procurement time schedule for the implementation of this plan through the World Bank's Systematic Tracking of Exchanges in Procurement (STEP);
  7. Assist the PIU in setting up a record-keeping system for all prior review and post-review contracts (in coordination with the Project Leader and M&E Specialist);
  8. Assist the PIU in contract management and administration of all signed Contracts under the Project;
  9. Assist the PIU in the monitoring and evaluation of the procurement process;
  10. Any other procurement-related tasks under Component 3 LAUTRA.
  11. Perform other relevant tasks as directed by Project Team Leader and Executive Director

## **Time Schedule**

The assignment is expected to be for 23 months with an annual performance review and contract renewal/extension (with at least three months' notice) subject to the performance evaluation, project needs, and budget.

## **C. OUTPUTS**

Monthly progress reports to PIU Project Team Leader on the tasks performed, the status and progress of procurement process and contract administration, and any other activities performed under the program.

## **D. QUALIFICATION REQUIREMENTS**

The minimum qualifications of candidates are as follows:

- a) Minimum Bachelor's degree in a relevant discipline (social science, finance, business, commerce, economics, science, law);
- b) Has at least 10 years of working experience and 5 years of experience in procurement functions.
- c) Has experience and familiarity with World Bank procurement Guidelines or World Bank Procurement Regulations
- d) Has experience and familiarity with the Government of Indonesia procurement systems is preferred.
- e) Able to communicate in Bahasa Indonesia and English (can be proven by an English certificate or in an interview)

## **E. REPORTING**

The monthly report should be submitted to the PIU Project Team Leader, cleared by the Operation and Grant Manager, and approved by the Executive Director ICCTF after the month's end.

## **F. FUNDING**

The Funding will be charged to LAUTRA Component 4 Project budget in MWA ICCTF Working Unit (Satker), Ministry of National Development Planning/Bappenas.

The type of contract is time-based and will be based in the Jakarta office.

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**Dedi Rustandi**

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